APPENDIX

Federal Trade Commission Report on Gross Profit and Average Sales per Store of Retail Chains, Senate Document 178, 72nd Congress, 2d Session, Table 16, Page 33.

Table 16.—*Average sales per store and gross profits, by size of chain, 1909-1930*[1]

Number of stores per chain	Chain years[2]	Store years[3]	Average sales per store	Percentage of gross profit on sales
2-5	5,821	18,576	$231,732	31.8
6-10	1,788	13,754	144,941	30.0
11-25	1,183	19,016	102,498	31.1
26-50	550	20,040	87,273	29.4
51-100	359	25,365	72,817	28.3
101-500	370	77,260	90,295	28.1
501-1,000	63	41,713	69,818	27.0
1,001 and over	84	253,626	59,117	23.1
Total	10,218	469,711	78,256	26.7

[1]The period varies, however, for the different kinds of business included.

[2]Number of chains reporting in each year, added together.

[3]Average number of stores at the beginning and ending of each year, added together. Franctions of stores are disregarded in final figures shown in this column.

Federal Trade Commission Report on Sales, Costs and Profits of Retail Chains, Senate Document No. 40, 73rd Congress, 1st Session, Table 32 at pages 54 and 55:

Table 32.—*Percentages of net operating profit to sales, by kind and size of chain, all years combined*

Kind of chain	Number of stores per chain								Average
	2 to 5	6 to 10	11 to 25	26 to 50	51 to 100	101 to 500	501 to 1,000	1,001 and over	
Upward:									
Grocery	2.15	1.66	1.52	1.66	1.93	2.63	1.68	2.23	2.10
Gro. & meat	1.98	1.91	1.68	2.22	2.04	1.86	2.42	2.98	2.82
Var. ($1 limit)	2.81	3.20	6.17	6.58	4.49	8.60	9.75	10.47	9.16
D. G. & apparel	3.41	4.34	3.64	-.14	4.52	8.56	7.43	5.72	5.93
Confectionery	2.53	6.57	8.48	7.95	-1.44	11.21	-----	-----	6.04
W. shoes	.97	1.24	4.08	2.42	6.77	7.59	-----	-----	3.45
M. & W. r'dy-to-wear	6.62	8.00	13.85	7.58	17.06	-----	-----	-----	8.84
Mus. inst'm'ts	1.22	-7.18	1.21	2.70	-----	-----	-----	-----	1.58
Gen'l mdse	3.20	3.30	4.66	-----	-----	-----	-----	-----	3.66
Downward:									
Dept. store	5.34	4.29	2.64	2.11	-----	6.14	-.96	-----	4.45
Var. ($5 limit)	2.59	4.37	2.35	4.12	-.23	-----	-----	-----	2.88
Var. (unlimited)	3.18	3.29	2.68	-4.78	-----	-----	-----	-----	.23
M. r'dy-to-wear	4.55	1.13	.90	1.06	-----	-----	-----	-----	2.39
Hats & caps	2.54	-----	-.65	-2.49	1.13	-----	-----	-----	-.42
Dry goods	2.43	.75	2.41	-7.43	-----	-----	-----	-----	1.15
Furniture	10.15	13.85	13.74	6.92	-----	-----	-----	-----	11.46
Indeterminate:									
Drug	2.91	4.03	4.41	4.13	4.38	4.92	2.49	-----	4.21
Tobacco	1.37	.25	.30	1.34	-.32	3.79	-----	2.60	2.68
Meat	2.27	1.16	2.29	3.37	2.53	-1.04	-----	-----	2.45
W. r'dy-to-wear	2.53	5.71	3.12	5.56	4.97	4.37	-----	-----	4.35
Millinery	2.84	2.00	2.44	1.51	1.97	2.90	-----	-----	2.36
M. & W. shoes	4.95	1.63	2.55	2.86	.94	4.19	-----	-----	3.17
M. shoes	2.17	8.63	5.26	4.89	2.78	-----	-----	-----	4.64
Hardware	3.40	4.12	1.53	1.78	7.78	-----	-----	-----	3.24
M. furnishings	1.13	3.25	-.55	1.43	-----	-----	-----	-----	.75
W. accessories	3.97	2.81	1.63	4.91	-----	-----	-----	-----	2.69
Average	4.86	4.26	3.67	3.53	3.06	5.65	4.39	4.23	4.45

APPENDIX

Louisiana Chain Store Tax Statute of 1934
Act 51 of the Louisiana Legislature of 1934, p. 251

ACT NO. 51

House Bill No. 526. By Messrs. Burns and Duke.

AN ACT

To amend and re-enact the Title and Sections 1, 3, 5, 6, and 7 of Act 19 of 1932, entitled: "An Act to levy an annual license tax on all persons, firms, partnerships, corporations or associations of persons engaged in the business of operating or maintaining two or more stores or mercantile establishments in this State where goods, wares, merchandise or commodities of every description whatsoever are sold or offered for sale at retail under the same general management, supervision, ownership or control, commonly known as branch or chain stores, under Section 8 of Article X of the Constitution of 1921; and providing penalties for the violation of this Act; and making an appropriation and distribution of said funds."

Section 1. Be it enacted by the Legislature of Louisiana, That the title of Act 19 of 1932 be amended and re-enacted so as to read as follows:

An Act to levy an annual license tax on all persons, firms, partnerships, corporations or associations of persons engaged in the business of operating two or more stores or mercantile establishments, one or more of which is located in this State, where goods, wares, merchandise, or commodities of every description whatsoever are sold or offered for sale at retail under the same general management, supervision, ownership or con-

trol, commonly known as branch or chain stores, under Section 8 of Article X of the Constitution of 1921; and providing penalties for the violation of this Act; and making an appropriation and distribution of said funds.

Section 2. That Section 1 of Act 19 of 1932 be amended and re-enacted so as to read as follows:

Section 1. Be it enacted by the Legislature of Louisiana, That because of the advantages accruing from the operation of multiple stores wherever situated, and because of the basic difference inherent in such character of operations, there be and is hereby levied an annual license tax for the year 1935 and for each subsequent year upon each person, firm, partnership, corporation or association of persons engaged in the business of operating, or maintaining, as part of a group or chain, any store or stores in this State, where goods, wares, merchandise or commodities of every description whatsoever are sold or offered for sale at retail under the same general management, supervision, ownership or control, commonly known as branch or chain stores.

Section 3. That Section 3 of Act 19 of 1932 be amended and re-enacted as to read as follows:

Section 3. That the license tax for said business described in this Act levied upon the store or stores operated in the State of Louisiana shall be based on the number of stores or mercantile establishments included under the same general management, supervision, ownership or control, whether operated in this State or not, and shall be fixed and graded as follows, to-wit:

(1) Upon stores or mercantile establishments operated in this State and belonging to a chain or

group having a total of not more than ten stores, the annual license shall be Ten ($10.00) Dollars for each such store operated in this State.

(2) Upon stores or mercantile establishments operated in this State and belonging to a chain or group having a total of more than ten stores, but not more than thirty-five stores, the annual license shall be Fifteen ($15.00) Dollars for each such store operated in this State.

(3) Upon stores or mercantile establishments operated in this State and belonging to a chain or group having a total of more than thirty-five but not more than fifty stores, the annual license shall be Twenty ($20.00) Dollars for each such store operated in this State.

(4) Upon stores or mercantile establishments operated in this State and belonging to a chain or group having a total of more than fifty stores but not more than seventy-five stores, the annual license shall be Twenty-five ($25.00) Dollars for each such store operated in this State.

(5) Upon stores or mercantile establishments operated in this State and belonging to a chain or group having a total of more than seventy-five stores but not more than one hundred stores, the annual license shall be Thirty ($30.00) Dollars for each such store operated in this State.

(6) Upon stores or mercantile establishments operated in this State and belonging to a chain or group having a total of more than one hundred stores but not more than one hundred twenty-five stores, the annual license shall be Fifty ($50.00) Dollars for each such store operate in this State.

(7) Upon stores or mercantile establishments operated in this State and belonging to a chain or group having a total of more than one hundred twenty-five stores but not more than one hundred fifty stores, the annual license shall be One Hun-

dred ($100.00) Dollars for each such store operated in this State.

(8) Upon stores or mercantile establishments operated in this State and belonging to a chain or group having a total of more than one hundred fifty stores but not more than one hundred seventy-five stores, the annual license shall be One Hundred Fifty ($150.00) Dollars for each such store operated in this State.

(9) Upon stores or mercantile establishments operated in this State and belonging to a chain or group having a total of more than one hundred seventy-five stores but not more than two hundred stores, the annual license shall be Two Hundred ($200.00) Dollars for each such store operated in this State.

(10) Upon stores or mercantile establishments operated in this State and belonging to a chain or group having a total of more than two hundred stores but not more than two hundred twenty-five stores, the annual license shall be Two Hundred Fifty ($250.00) Dollars for each such store operated in this State.

(11) Upon stores or mercantile establishments operated in this State and belonging to a chain or group having a total of more than two hundred twenty-five stores but not more than two hundred fifty stores, the annual license shall be Three Hundred ($300.00) Dollars for each such store operated in this State.

(12) Upon stores or mercantile establishments operated in this State and belonging to a chain or group having a total of more than two hundred fifty stores but not more than two hundred seventy-five stores, the annual license shall be Three Hundred Fifty ($350.00) Dollars for each such store operated in this State.

(13) Upon stores or mercantile establishments

operated in this State and belonging to a chain or group having a total of more than two hundred seventy-five stores but not more than three hundred stores, the annual license shall be Four Hundred ($400.00) Dollars for each such store operated in this State.

(14) Upon stores or mercantile establishments operated in the State and belonging to a chain or group having a total of more than three hundred stores but not more than four hundred stores the annual license shall be Four Hundred Fifty ($450.-00) Dollars for each such store operated in this State.

(15) Upon stores or mercantile establishments operated in this State and belonging to a chain or group having a total of more than four hundred stores but not more than five hundred stores, the annual license shall be Five Hundred ($500.00 Dollars for each such store operated in this State.

(16) Upon stores or mercantile establishments operated in this State and belonging to a chain or group having a total of more than five hundred stores, the annual license shall be Five Hundred Fifty ($550.00) Dollars for each such store operated in this State.

Section 4. That Section 5 of Act 19 of 1932 be amended and re-enacted so as to read as follows:

Section 5. That the license taxes under this Act shall be payable before the first day of March of each year to the Supervisor of Public Accounts for the State of Louisiana, who is hereby charged with the duty of collecting the said taxes, and if delinquent, such taxes shall bear interest at the rate of two per cent per month, plus ten per cent additional on both principal and interest as attorney's fees in

all cases wherein an attorney is called on to assist in the collection.

A separate license shall be issued for each store operated or maintained by licensee, and it shall be the duty of licensee to post the license in a conspicuous place in each store.

That the Supervisor of Public Accounts, in order to enforce the collection of the aforesaid taxes is hereby authorized to employ private counsel to represent him in any proceeding under this Act.

Section 5. That Section 6 of Act 19 of 1932 be amended and re-enacted so as to read as follows:

Section 6. All taxes collected under the provisions of this Act shall be paid to the Supervisor of Public Accounts, and he shall distribute and apportion and pay such amounts so received by him in any fiscal year to the various parishes of the State of Louisiana wherein said stores are located, based pro rata upon the population of each parish as found and shown by the last United States census of the said State of Louisiana, and the said Parishes shall use the apportioned fund as follows, to-wit: first, for the liquidation of any outstanding road or school bonds, or other bonded indebtedness of said parish, which bonded indebtedness is paid by a tax levied on property; second, where there is no bonded indebtedness, as above stated, the aforesaid pro rated funds shall be applied to and used for the public schools of said parishes; provided, however, in the Parish of Orleans the same shall go to the General Fund.

Section 6. That Section 7 of Act 19 of 1932 be amended and re-enacted so as to read as follows:

Section 7. That the manner of collecting licenses under this Act and the enforcement thereof, the form of license receipt, and the manner of recording and filing affidavits shall be similar to that now provided, or may hereafter be provided, for the collection by the Tax Collector of other license taxes.

Section 7. That all laws or parts of laws in conflict herewith be, and the same are, hereby repealed.
Approved by the Governor: July 12, 1934.
A true copy:

E. A. CONWAY,
Secretary of State.

Louisiana Chain Store Tax Statute of 1932

Act 19 of the Louisiana Legislature of 1932, p. 125

ACT No. 19

House Bill No. 137. By Messrs. Wimberly, Madison, Bradford and Calhoun.

AN ACT

To levy an annual license tax on all persons, firms, partnerships, corporations or associations of persons engaged in the business of operating or maintaining two or more stores or mercantile establishments in this State where goods, wares, merchandise or commodities of every description whatsoever are sold or offered for sale at retail under the same general management, supervision, ownership or control, commonly known as branch or chain stores, under Section 8 of Article X of the Constitution of 1921; and providing penalties for the violation of this Act; and

making an appropriation and distribution of said funds.

Section 1. Be it enacted by the Legislature of Louisiana, That there be and is hereby levied an annual license tax for the year 1933, and for each subsequent year, upon each person, firm, partnership, corporation or association of persons engaged in the business of operating or maintaining two or more stores or mercantile establishments in this State where goods, wares, merchandise or commodities of every description whatsoever are sold or offered for sale at retail under the same general management, supervision, ownership or control, commonly known as branch or chain stores.

Section 2. That every person, firm, partnership, corporation or association of persons engaged in the business described in Section 1 of this Act and doing business in this State shall, on or before the first day of February of each year, render to the Supervisor of Public Accounts a report signed and sworn to by the person or persons in interest, his or their duly authorized agent or officer, containing a true and complete statement showing the number of stores or mercantile establishments operated or maintained in this State in the preceding year; the name, location and street address of each such store or mercantile establishment; and such other information as the said Supervisor of Public Accounts may require.

Section 3. That the license tax on such business described in Section 1 of this Act shall be based on the number of stores or mercantile establishments in this State, and shall be fixed and graded as follows, to-wit:

(1) Upon two stores or more, but not to exceed five stores, the annual license shall be Fifteen Dollars for each store;

(2) Upon each store in excess of five, but not

to exceed ten, the annual license shall be Twenty-five Dollars for each such additional store;

(3) Upon each store in excess of ten, but not to exceed fifteen, the annual license shall be Thirty Dollars for each such additional store;

(4) Upon each store in excess of fifteen, but not to exceed twenty, the annual license shall be Forty Dollars for each such additional store;

(5) Upon each store in excess of twenty, but not to exceed twenty-five, the annual license shall be Fifty Dollars for each such additional store;

(6) Upon each store in excess of twenty-five, but not to exceed thirty, the annual license shall be Sixty Dollars for each such additional store;

(7) Upon each store in excess of thirty, but not to exceed thirty-five, the annual license shall be Seventy Dollars for each such additional store;

(8) Upon each store in excess of thirty-five, but not to exceed forty, the annual license shall be Eighty Dollars for each such additional store;

(9) Upon each store in excess of forty, but not to exceed forty-five, the annual license shall be Ninety Dollars for each such additional store;

(10) Upon each store in excess of forty-five but not to exceed fifty, the annual license shall be One Hundred Dollars for each such additional store;

(11) Upon each store in excess of fifty, the annual license shall be Two Hundred Dollars for each such additional store.

Section 4. The license herein prescribed shall be in addition to *ad valorem* taxes and licenses prescribed in the general license laws of this State.

Section 5. That the license taxes under this Act

shall be payable before the first day of March of each year to the State Tax Collector for the parish in which is located the domicile or principal place of business of licensee of this State, and if delinquent, shall bear interest at the rate of two per cent per month, plus ten per cent additional on both principal and interest as attorney's fees to be paid the attorney for the tax collector in charge of license matters. A separate license shall be issued for each store operated or maintained by licensee, and it shall be the duty of licensee to post a license in a conspicuous place in each store.

Section 6. All taxes collected under the provisions of this Act shall be paid to the Supervisor of Public Accounts, and he shall distribute and apportion and pay such amounts so received by him in any fiscal year to the various parishes of the State of Louisiana wherein said tax is collected, based pro rata upon the population of each parish as found and shown by the last United States census of the said State of Louisiana, and the said parishes shall use the apportioned fund as follows, to-wit: first, for the liquidation of any outstanding road or school bonds, or other bonded indebtedness of said parish, which bonded indebtedness is paid by a tax levied on property; second, where there is no bonded indebtedness, as above stated, the aforesaid pro rated funds shall be applied to and used for the public schools of said parishes; provided, however, in the Parish of Orleans the same shall go to the General Fund.

Section 7. That the time and manner of collecting licenses under this Act and the enforcement thereof, the form of license receipt, the manner of recording and filing affidavits by the tax collector and rendering accounts to the Auditor, shall be the same as now provided, or may hereafter be provided, for the collection of other license taxes.

Section 8. Any person, the member of any firm, the officer or manager of any corporation, violating any of the provisions of this Act, shall be guilty of a misdemeanor, and upon conviction in a court of competent jurisdiction, shall be punished by a fine of not more than Five Hundred Dollars nor less than Fifty Dollars, or by imprisonment of not more than ninety days nor less than sixty days in the parish jail, or both such fine and imprisonment, at the discretion of the court.

Section 9. The provisions of this Act shall not apply to any person, firm, partnership, corporation, or association of persons, selling or distributing any commodity under a public utility franchise from the State of Louisiana or any parish, municipality or other political subdivision thereof, and selling only such goods, wares and merchandise, as may be used with the commodity distributed under such franchise.

Section 10. That the provisions of this Act shall not apply to gasoline filling stations where the average daily stock of gasoline, motor oils or automobile accessories carried does not exceed Fifteen Hundred ($1,500.00) Dollars.

Section 11. That in the event any phrase, clause, or section of this Act is found to be unconstitutional for any reason, such unconstitutionality shall not have the effect of invalidating those other portions of this Act which may be found to be constitutional, but those other portions which are found to be constitutional shall continue to remain in full force and effect.

Section 12. That all laws or parts of laws in conflict herewith be and the same are hereby repealed.

Approved by the Governor. July 7, 1932.

A true copy:

E. A. CONWAY,

Secretary of State.